

Discover The Power Of Leasing

More and more business people today are realizing the financial rewards of equipment leasing. The perfect way to get the Rexel equipment you need, right now, is leasing, which offers a number of advantages over traditional financing.

Lower Net Cost

Leasing can often be the least expensive way to obtain equipment you need. For a variety of reasons, a lease can be less costly than a loan, especially when compared on a present value, after tax basis.

Reduce Budget Restraints

A lease can be a way to get the equipment you need NOW, even when your company has fully utilized its capital expenditure budget.

Finance "Soft" Costs

Incidental costs of acquiring your equipment - such as sales tax, installation, training, shipping, maintenance, service agreements and insurance - can be included in your lease payment.

Better Cash Management

Leasing conserves working capital, which can be invested in highly profitable inventory and receivables, used to meet short-term credit obligations or used for other business needs. The fixed contractual nature of a lease removes uncertainty about the future cost of equipment, allowing you to accurately forecast and budget.

Lower Down Payment

A typical lease only requires one or two lease payments in advance, representing just 2% to 4% of the equipment cost - compared to usual bank down payments of up to 20%.

Tax Advantages

Please consult with your Tax advisor or consultant for the possible advantages for leasing.

Improved Financial Reporting

In general an operating lease is not required to appear on your financial statements and will not appear on your balance sheet. In the initial term, the operating lease expense is less than the depreciation and interest expense for the lease, which boosts overall capital earnings. This, combined with the fact that the lease lowers the asset base, helps you report a higher return on assets.

Protect Against Obsolescence

Particularly on technological equipment, since you don't actually own the equipment you lease, you avoid the risk of getting "stuck" with equipment that becomes outdated during the lease term - you can simply upgrade or replace your equipment at any time when needed.

It's A Simple 4-Step Process

1. Determine how much you wish to allocate per month for products you want to upgrade in your facility. These products include but are not limited to: lighting equipment, data communications, tools, automation and building services products. The Rexel lease options include: upgrades, energy efficient retrofits, technology improvements and increases in available equipment.

In addition to lease to buy, there are other types of financing options.

2. Ask for a credit application. Rexel will manage the necessary steps and arrange for you to receive a lease or lease to buy contract.

For larger projects, please discuss your special requirements with us and we will do our best to meet your expectations.

3. Once approval is received a full contract will be forwarded for your approval.

4. Order the products from Rexel and enjoy the benefits.



Simple and Easy

The final leasing contract will be with a third party financial organization, credit approval and the contractual conditions are subject to their policies and procedures.

